

Message Text

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PAGE 01 STATE 276839

70

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 DODE-00 COME-00 NSAE-00 RSC-01

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R 181708Z DEC 74

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

C O N F I D E N T I A L STATE 276839

E.O. 11652: GDS

TAGS: ESTC, EEWT, UR

SUBJECT: IBM COMPUTERS FOR USSR

REF: MOSCOW 18630

1. IBM HAS INFORMED COMMERCE THAT ITS TOP MANAGEMENT WILL NOT ACCEPT THE CONDITION IMPOSED BY EXPORT ADMINISTRATION REVIEW BOARD TO DELIVER MONTHLY REPORTS TO USG ON UTILIZATION OF KAMA COMPUTER. (IBM HAD PREVIOUSLY OBJECTED TO TAPE MONITORING AND DELIVERY OF TAPES TO USG. KAMA SAFEGUARDS DO NOT REQUIRE TAPES BUT SIMPLY RECORDING OF TIME COMPUTER DEVOTED TO VARIOUS PURPOSES.)

2. IBM OFFICIALS IN WASHINGTON HAVE BEEN ADVISED THAT, IN LIGHT OF SIZE OF KAMA INSTALLATION, POSSIBILITY OF MODIFYING THIS REPORTING REQUIREMENT IS REMOTE. IBM HAS JUST
CONFIDENTIAL

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PAGE 02 STATE 276839

CONFIRMED ITS POSITION IN LETTER TO COMMERCE, SAYING IT

CAN ACCEPT RESIDENCY, REPORTING OF DIVERSIONS, ETC. BUT CANNOT IN GOOD CONSCIENCE ASK ITS PEOPLE TO ENGAGE IN SURVEILLANCE AND QTE ONLY ALTERNATIVE IS TO CONSIDER DISENGAGEMENT UNQTE FROM CONTRACT.

3. IN SECOND ROUND OF DISCUSSIONS ON INTOURIST DEC 12, IBM RESPONDED TO QUESTIONS DEVELOPED BY GOVT EXPERTS. IBM DID NOT CONVINCE GOVT REPS THAT SIZE OF COMPUTER MAIN FRAMES IS JUSTIFIED (INITIALLY ONE 370/145 AND ONE 370/158)

OR THAT PERIPHERAL MEMORY OF FORTY-EIGHT 3330 DISC DRIVES CANNOT BE SCALED DOWN SHARPLY. HOWEVER, IBM'S NEGATIVE ATTITUDE ON ANY REPORTING TO USG QTE THAT CANNOT BE CARRIED OUT OF USSR IN HEAD OF IBM REP UNQTE MAKES PROGRESS ON INTOURIST DEPENDENT ON RESOLUTION OF IMPASSE OVER KAMA.

4. TECHNICAL STUDY OF UNIVAC APPLICATION FOR AEROFLOT IS PROCEEDING AND APPEARS TO INVOLVE FEWER PROBLEMS THAN INTOURIST.

5. FOREGOING FOR BACKGROUND ONLY. WILL KEEP EMBASSY INFORMED OF FURTHER DEVELOPMENTS. KISSINGER

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